



A profitable and stable manufacturer of proprietary HVAC termination fixtures located in Cumming, GA is seeking a candidate for the new position of Regional Sales Manager. We are a German owned company with manufacturing sites across the world. The company has a 60 year history of positive growth with a reputation for designing and building quality products. We offer a competitive salary with medical, dental and matching 401K plan.

**RESPONSIBILITIES:**

- Drive the revenue of TROX products through independent distribution channel.
- Oversee independent distributor business strategy and execution, working with principals and sales engineers.
- Interact directly with customer base in territory (consulting engineers, owners, architects, contractors).
- Provide marketplace presentations and support of emerging technologies.
- Leverage corporate resources as needed (application, lab, sales, production, engineering).
- Provide product, application, pricing, and sales support for assigned region and other US territories as needed.

**REQUIREMENTS:**

- Minimum of 5 years HVAC industry experience.
- Possess professional selling skills and ability to influence.
- Proven track record of growing sales.
- Financial acumen.
- Engineering degree preferred.

**COMPENSATION:**

- Competitive compensation and benefit package.
- Bonus structure based on regional and corporate goals.
- Leased car.

Interested and matching candidates should send cover letters and resumes to [resumes@troxusa.com](mailto:resumes@troxusa.com).

***WE ARE A DRUG FREE WORKPLACE AND DRUG TESTING IS REQUIRED.***