



3930 Virginia Avenue
Cincinnati, OH 45227

www.eapnet.com

EAP, Inc. is seeking a full time Sales Representative

EAP, Inc. is a manufacturer's representative firm specializing in commercial and industrial HVAC equipment, systems and services. For more than 35 years, EAP has sold products and services to some of the areas largest businesses and institutions. Our brand new corporate headquarters is located near the Redbank Expressway in Fairfax, Ohio. We service the Greater Cincinnati and Dayton areas, Columbus, OH, Northern Kentucky and Southeastern Indiana. EAP also maintains a 30,000 square foot distribution center with readily available stock product.

Job Description:

- To sell and market products and systems to institutional owners, consulting engineers and design-build contractors
- Acquire new accounts and attain business from the new accounts and from existing accounts
- Develop and build relationships with our clients, our employees and the manufacturers we represent
- Sustain a dominant level of customer service
- Manage and facilitate client requests
- Process submittals and orders
- Effectively manage your own order of business

Personal Characteristics:

- A nonpareil work ethic, the ability to learn, and adapt to our industry
- Self-motivated
- Superior time management skills
- Schedule flexibility
- The ability to take direction
- A positive attitude and the ability to work with the rest of the EAP Family
- Excellent communication skills, verbal and written

Requirements:

- Mechanical Engineers Degree
- 5 years of experience in sales
- Explicit knowledge of the Commercial and Industrial HVAC Industry
- Superior communication skills
- Advanced computer skills
- National and regional travel will be required

Additional Information:

Job Available Date: January 2012
Career Level: 5 - 10 Years of Experience
Education Level: Mechanical Engineering Degree
Job Status: Full-Time
Job Type: Employee
Salary: TBD (corresponding to experience)
Benefits: Health Insurance
Dental Insurance
Life Insurance
401K
Section 125 – Flex Plan

If you are interested in becoming part of EAP's sales team
Please send your qualifications and contact information to resume@eapnet.com